

## Message Text

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INFO OCT-01 EA-09 ISO-00 EB-07 COME-00 TRSE-00 USIA-15

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DRAFTED BY XMB:HDUDLEY:CMR  
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----- 065396

R 092247Z MAR 76  
FM SECSTATE WASHDC  
TO AMCONSUL SYDNEY  
INFO AMEMBASSY CANBERRA  
AMCONSUL MELBOURNE

UNCLAS STATE 057357

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: EXIMBANK TEAM VISIT TO SYDNEY

1. HOWARD S. TURK, ECONOMIST, ASIA DIVISION; GERALD D. SOLOMON, LOAN OFFICER, ASIA DIVISION; AND HENRY A. DUDLEY JR., LOAN OFFICER, COOPERATIVE FINANCING FACILITY (CFF) DIVISION, TO COMPRISE TEAM. TEAM WILL MAKE BUSINESS CALLS IN SYDNEY MARCH 30, 31, AND APRIL 1.
2. PURPOSE OF THE VISIT IS TO CONSULT WITH GOVERNMENT OFFICIALS AND BUSINESSMEN, DISCUSS NEW BUSINESS OPPORTUNITIES, REVIEW EXIMBANK PROJECTS, AND MEET WITH CFF BANK OFFICIALS.
3. TEAM ARRIVING AUCKLAND MARCH 20. LEAVE AUCKLAND MARCH 23 FOR WELLINGTON. LEAVE WELLINGTON MARCH 26 FOR CHRISTCHURCH. LEAVE CHRISTCHURCH MARCH 28 FOR MELBOURNE. LEAVE MELBOURNE MARCH 29 FOR SYDNEY. DUDLEY TO LEAVE SYDNEY APRIL 2 FOR STATES. SOLOMON, TURK TO LEAVE SYDNEY APRIL 1 FOR PORT MORESBY TO RETURN SYDNEY APRIL 2. LEAVE SYDNEY FOR SINGAPORE APRIL 4.
4. TEAM ARRIVING SYDNEY AN 30 MARCH 29TH AT 6:00 P.M. PLEASE

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MAKE RESERVATIONS AT HYATT KINGSGATE FOR THREE SINGLES THE

NIGHTS OF MARCH 29, 30, 31 AND APRIL 1 FOR DUDLEY.

5. REQUEST CONGEN MAKE APPOINTMENTS FOR DUDLEY WITH THE FOLLOWING:

THE FINANCIAL OFFICER OF THE FOLLOWING COMPANIES:

1. J.I. CASE (AUSTRALIA) P&Y, LTD.  
SYDNEY, AUSTRALIA

2. ROBE RIVER, LTD.  
20 O'CONNELL STREET  
SYDNEY, AUSTRALIA

3. JEEP AUSTRALIA/LNC INDUSTRIES  
815 PACIFIC HIGHWAY  
CHATSWOOD, SYDNEY N.S.W.

AND THE FOLLOWING CFF BANKS

4. BANKS OF NEW SOUTH WALES  
BOX 1, G.P.O.  
SYDNEY, NEW SOUTH WALES 2001, AUSTRALIA  
ATTN: MR. J.P. ANDREWS  
ASSISTANT GENERAL MANAGER

5. COMMERCIAL BANKING COMPANY OF SYDNEY  
343 GEORGE STREET  
SYDNEY, N.S.W. 2001, AUSTRALIA  
ATTN: MR. J.C. WATSON  
EXECUTIVE CHIEF MANAGER

6. COMMONWEALTH TRADING BANK OF AUSTRALIA  
BOX 2719 G.P.O.  
SYDNEY, N.S.W. 2001, AUSTRALIA  
ATTN: MR. N.F. HINDLE  
INSPECTOR

7. NATIONAL BANK OF AUSTRALIA, LTD.  
340-346 GEORGE STREET  
SYDNEY, NEW SOUTH WALES  
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IN ADDITION, I WOULD VERY MUCH LIKE TO VISIT MEMBERS OF THE RESERVE BANK, BANKERS ASSOCIATIONS OR ANY GOVERNMENTAL REGULATORY AGENCY THAT WOULD HAVE A THOROUGH KNOWLEDGE OF THE BANKING SYSTEM IN AUSTRALIA. I WOULD LIKE TO GATHER ANY AND ALL COMPARATIVE DATA AVAILABLE ON THE BANKS IN THE COUNTRY AND BE ABLE TO DEVELOP A WORKING KNOWLEDGE OF THE MERCHANT BANKING

SYSTEM.

6. TURK AND SOLOMON TO REQUEST APPOINTMENTS IN SEPARATE  
CABLE. THANK YOU FOR YOUR ASSISTANCE. KISSINGER

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**TAGS:** BPRO  
**To:** SYDNEY  
**Type:** TE  
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